



JMV Vending Solutions (Part of JM Operations)

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PROFILE FOR VENDING MACHINES INSTALLATION



Profile.



JMV Vending Solutions is a locally acclaimed vending machine services operator. We offer unrivalled service backed by a wealth of expertise and a highly skilled workforce. One of our key objectives is to offer customers a complete range of products and services spanning all aspects of vending.

Customer demands are our driving force and continuous innovation our aim. We have one simple objective: achieving first class status both in terms of competitiveness and consumer satisfaction. Providing our customers with the highest standards and the latest in convenience, freshness, taste and quality is our ultimate objective.

Committed to fulfil your needs.

JMV is the cornerstone brand of JM OPERATIONS. With its complete range of vending machines, JMV offers an enormous choice of products and associated services. From small offices to coffee lounges, from busy locations up to public installations every specific need is fully satisfied.



Vending Machines.

All our vending machines are of highest quality and with CE certification. All machines are equipped with change giving coin mechanisms accepting all Malta coins. Hot machines can be fitted with the ZIP cashless payment system.

Vending machines currently in inventory include:

- Hot (coffee / tea / hot chocolate) soluble and beans options.
- Fresh Milk bean to cup vending machines
- Pods counter top machines.
- Fresh Orange counter top machines.
- Dual (Snacks & sandwiches / Cans or PET bottles)
- Cans and bottles (Glass/PET bottles and Cans)
- Tetra packs (25cl Juice packs)

Service.



We provide full service vending across all our product range. This includes regular replenishment of the machines and periodical, sanitising / maintenance / servicing required maintaining best quality standards, working order and cleanliness.

All this is backed up by our **24 x 7 technical support.**

Pricing.



Pricing is structured according to the individual client's requirements, always taking in consideration similar or equivalent market structures. No rent or fee is charged for the provision of any machines and these remain sole property of JMV Vending Solutions.

Typical pricing agreements:

- Supplies are subsidised by the client and only a part of the price is charged to the end consumer while the other portion is invoiced as per above

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- Supplies are at a price agreed with the client and the end consumer pays for the product upon purchase
- Supplies are at a price agreed with the client including a commission payable to the client according to a written agreement, either on a monthly basis or in the form of a grant.

Products.



We offer a comprehensive range of products from our range of Vending machines (sample products and machines lists attached).

Nestle' vending products are used for replenishment in the hot vending machines, namely: *Nescafe coffee and Nesmilk skimmed milk powder*. Were it comes to coffee beans we use the *Kimbo Gran Crème'* coffee beans. All our machines are equipped with an internal tank system replenished with 19ltrs barrels purified

water. No water is taken from the mains.

While thanking you for giving us the opportunity towards being of service to your organization we would have pleasure in discussing your requirements in more detail to provide a detailed proposal.

Best Regards;



Joseph Micallef
Proprietor

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